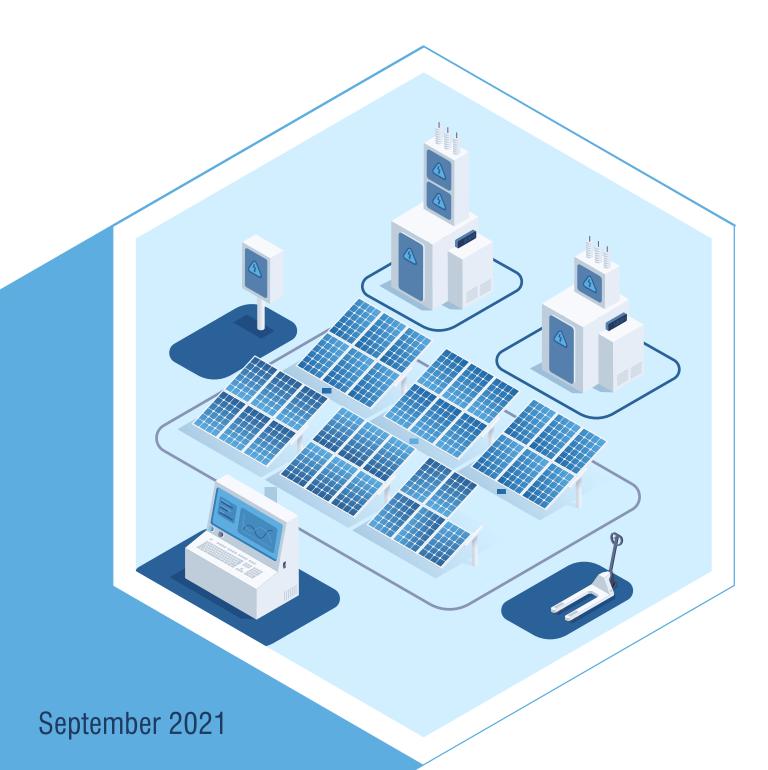


Solar Energy The Sustainable shift to a Shining Future



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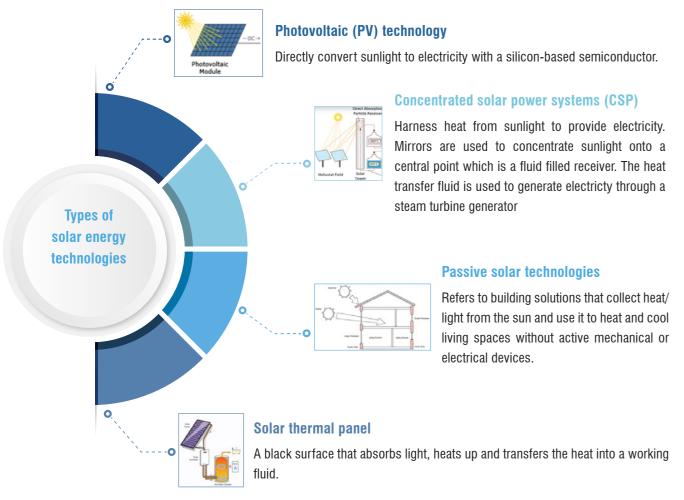
Solar Energy Overview

Why Solar Energy?

Increasing global energy demand and negative environmental impact of fossil fuel and their imminent depletion has increased the importance of renewables. Of the renewables, solar offers much potential as the solar energy received by the earth in one hour is greater than the energy used by everyone in the world in one year. It could be harnessed directly from the sun even in cloudy weather.

Solar energy could be harnessed through different techniques

Types of solar energy technologies



Source: Viridian Solar, NREL, World Bank, Simpleray

Concentrated Solar Power (CSP) outranks Solar Photovoltaics (PV) in terms of reliability and durability

Advantages of CSP over PV technology

| | Solar Photovoltaics | Concentrated Solar Power |
|-------------|---|--|
| Lifetime | 25 years | 40 years |
| Output | Generates DC which is to be converted to AC to enable distribution | Generates AC current directly |
| Storage | Not capable of producing thermal energy; Storage using external batteries such as Li-ion batteries is suitable to store relatively less energy and for shorter time periods | Capable of storing thermal energy usin Thermal Energy Storage technologies (TES), which are suitable for storing energy in bulk for longer duration |
| Reliability | Variable output that peaks around midday and falls towards zero during night time/cloudy days | Facility to store solar power allows power generation during night time/ cloudy days and better management of fluctuations |

Source: World Bank, MDPI, SolarFeeds; Note: DC- Direct Current, AC - Alternating Current

Of the different CSP technologies, solar tower combines the advantages of efficiency and maturity

Characteristics and Maturity of different CSP technologies

| | Parabolic Trough | Linear Fresnel | Solar Tower | Beam-Down | Down Dish-Stirling Engine |
|-----------------|---|--|--|---|--|
| Characteristics | High radiative and convective energy losses | Lower efficiency Low cost due to fewer moving parts and no tracking | High efficiency High cost due to expensive heliostat field High temperature HTF possible | Lower efficiency than best solar tower due to added mirrors Lower storage cost | High engine efficiency High cost due to expensive engines (one for each dish) |
| Maturity | Most mature | Few installations | Commercial deployments | Early development | Proposed Installation |

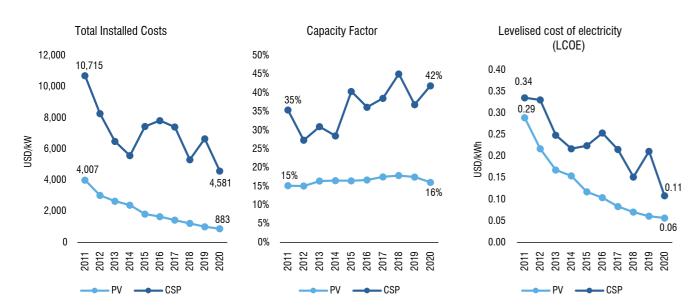
Source: MIT



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Falling costs favor adoption of solar energy; Though CSP appears costlier than PV, CSP scores in terms of higher capacity factor and its capability to store energy

Global weighted-average of total installed costs, capacity factors and levelised cost of electricity (LCOE) for Solar PV and CSP (2011-2020)



Source: IRENA; Note: Capacity factor, an indicator of reliability, measures how often a plant is running at maximum power. LCOE refers to the full life-cycle costs of a power generating technology per unit of electricity

Renewable Energy Trends – Global



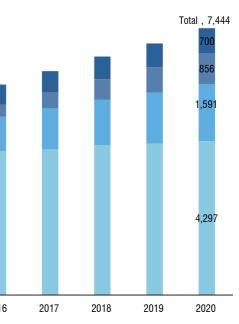
Globally, energy generation from renewables has seen healthy growth in the last decade; Solar has outpaced other sources in its rate of growth.

Global Renewable Energy Generation by Source (2011-2020)

8,000 CAGR of Solar (2011-20): 33% 7,000 CAGR of All Renewables (2011-20): 6% 6,000 5,000 Total . 4.409 툴 4,000 65 3,000 2.000 1,000 0 2011 2012 2013 2014 2015 2016 Hvdro Wind Solar

Source: Our World in Data

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Biomass, geothermal and others

Solar Energy The Sustainable shift to a Shining Future

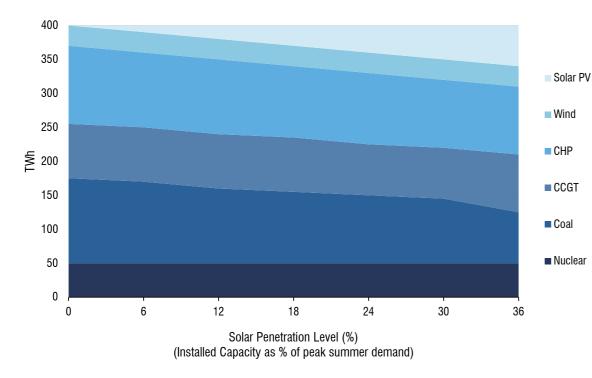
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Globally, investments in renewable energy have remained healthy in recent years **Global New Investments in Renewable Energy**



Source: Bloomberg NEF

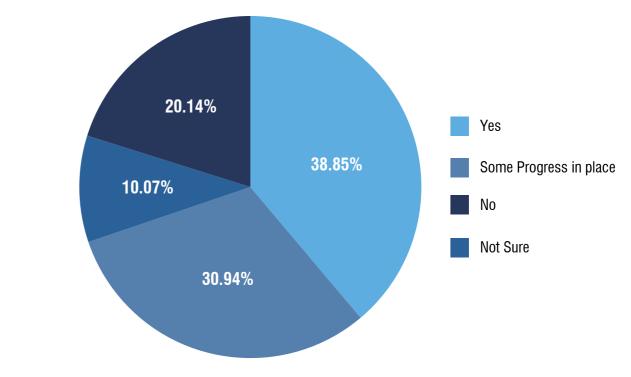
Higher penetration of solar energy results in steeper fall in usage of coal Effect of change in Installed Solar PV Capacity on Annual Electricity Production



Source: MIT; Note: CCGT- Combined cycle gas turbine, CHP - Combined heat and power, Solar PV – Solar Photovoltaics; Solar penetration level refers to installed capacity of solar power generation (solar PV in this case). It is represented as a percentage of peak demand. At higher levels of installed capacity of solar PV, the drop in electricity generation from coal is steeper than other sources.

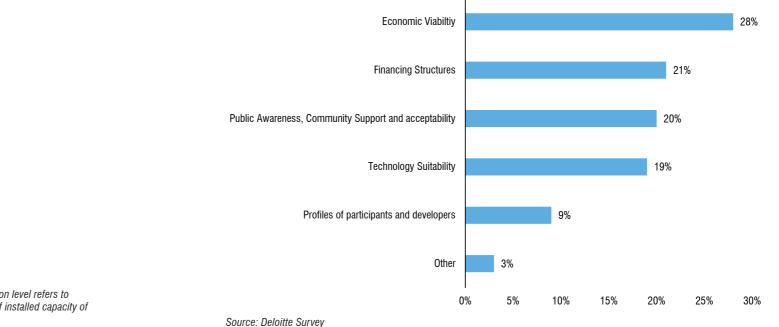
Governments worldwide are favouring solar energy adoption

Distribution of response of industry experts from around the world on presence of solar energy strategy in their country



Source: Deloitte Survey; The survey participants were executives across the world whose primary industry was oil and gas production, solar generation, banking, asset management or professional services.

Economic viability and financing structures are important to solar projects' growth Distribution of survey responses on factors influencing growth of solar projects





Renewable Energy Trends – GCC



UAE and Saudi Arabia are leading renewable energy capacity expansion in GCC Renewable Energy (RE) Capacity and Targets in GCC countries (MW)

| Country | | | 2020 | | | 2019 | 2018 | 2017 | 2016 | Share | of RE in ele generation | |
|-----------------|-------------|--------------|------|---------------|-------------|-------|------|------|------|-------|----------------------------|----------------|
| Country | Solar PV | Solar CSP | Wind | Bio Energy | Total RE | | Tota | I RE | | 2020 | Targeted Share | Target Year |
| Saudi Arabia | 359 | 50 | 3 | 0 | 412 | 412 | 87 | 37 | 24 | 0.30% | 50% | 2030 |
| UAE | 2,439 | 100 | 0 | 1 | 2,540 | 1,919 | 599 | 356 | 142 | 4.02% | 44% | 2050 |
| Oman | 109 | 0 | 50 | 0 | 159 | 59 | 8 | 8 | 2 | 0.53% | 30% | 2030 |
| Qatar | 5 | 0 | 0 | 38 | 43 | 43 | 43 | 43 | 43 | 0.24% | 20% | 2030 |
| Kuwait | 43 | 50 | 12 | 0 | 106 | 106 | 55 | 44 | 33 | 0.23% | 15% | 2030 |
| Bahrain | 10 | 0 | 1 | 0 | 10 | 10 | 7 | 7 | 7 | 0.03% | 10% | 2035 |

Source: IRENA, ArabNews, BP, Our World in Data; Note: Solar PV – Photovoltaics, CSP – Concentrated Solar Power. Bahrain's RE share as of electricity generation as of 2019. Total RE values may not match the sum of individual values due to rounding off

GCC Countries hold great potential for Renewable Energy Factors driving shift towards renewable energy in GCC

Presence of High-Yield Renewable Energy Sources

Solar plants in GCC region have approx. 1,800 hours of full load operation per year, almost twice that of European nations.

Opportunity Costs for Crude Oil

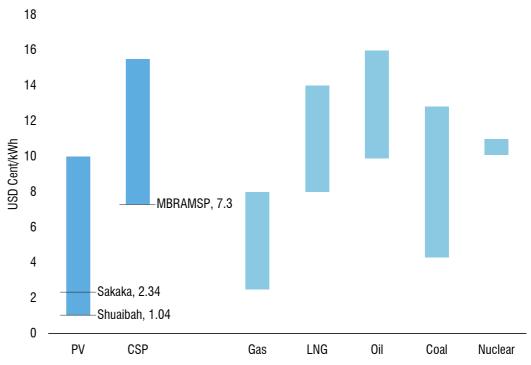
Increasing energy needs in region and uncertainty of gas supply is leading to usage of expensive crude oil, which could rather be exported, to generate electricity

Source: Strategy&

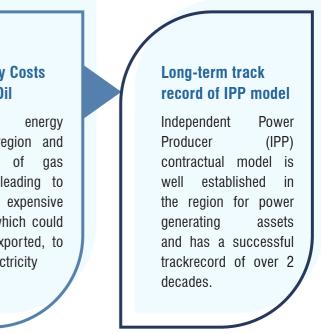
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Prices for utility scale solar projects in GCC are among the lowest in the world and the cost keeps coming down.

Price of utility-scale electricity generation technologies in the GCC



Sources: IRENA, Derived from Mills, 2018; Channell et al., 2015; Manaar, 2014; Scribbler, 2015. Note: Solar PV - Low price = 600 MW Shuaibh solar PV; CSP - Low price = 700 MW MBRAMSP IVb in Dubai and High price = Morocco's Noor II; Coal - Low price = Hassyan Clean Coal Power Plant; other values are estimates



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Saudi Arabia is accelerating solar power generation with Shuaibah Project, setting record for lowest PV tariff in the world

Key Solar Projects in Saudi Arabia

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| Authority | Phase | Project/ Site Name | Technology | Size (MW) | Price (cents/kWh) | Status | |
|---|---------|-----------------------|------------|--------------|----------------------|----------------------|--|
| الشركة السعودية للكهرياء Saudi Electricity Company | | Waad Al-Shamal | CSP | 50 | N.A | Completed in 2018 | |
| | Phase 1 | Sakaka | Solar PV | 300 | 2.34 | Completed in 2019 | |
| | Phase 2 | Sudair | Solar PV | 1,500 | 1.24 | Under | |
| | | Jeddah | Solar PV | 300 | 1.62 | Construction | |
| | | Shuaibah | Solar PV | 600 | 1.04 | | |
| | | Rabigh | Solar PV | 400 | 1.70 | | |
| VISION С | | Qurrayat | Solar PV | 200 | 1.78 | Contract Awarded | |
| البرنامج لوطني للطاقة المتجدة National Renewable Energy Program | | Madinah | Solar PV | 70 | 1.94 | | |
| | | Rafha | Solar PV | 20 | 3.49 | | |
| | | Ar Rass | Solar PV | 700 | N.A | | |
| | | Saad | Solar PV | 300 | N.A | | |
| | Phase 3 | Wadi Ad Dawasir | Solar PV | 120 | N.A | Bids received | |
| | | Layla | Solar PV | 80 | N.A | | |

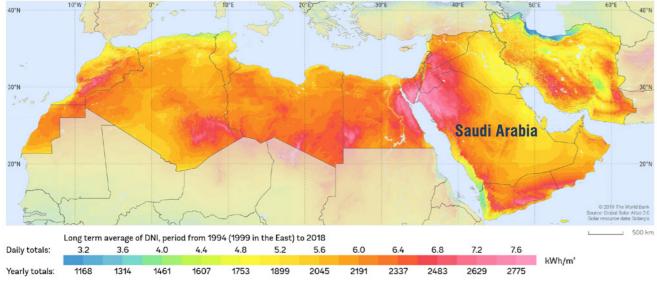
Source: IRENA, National Renewable Energy Program (NREP), SPA, Energy Utilities; Note: SEC - Saudi Electricty Company; REPDO - Renewable & Project Development Office; As of 02 Aug 2021

Solar Energy in Saudi Arabia



Higher level of direct normal irradiation in Saudi Arabia makes it suitable for solar power generation in general and usage of CSP technology in particular

Potential for solar energy generation in Saudi Arabia



Source: Global Solar Atlas



Increasing demand and policy support augurs well for solar energy sector in Saudi Arabia Solar Energy Sector in Saudi Arabia

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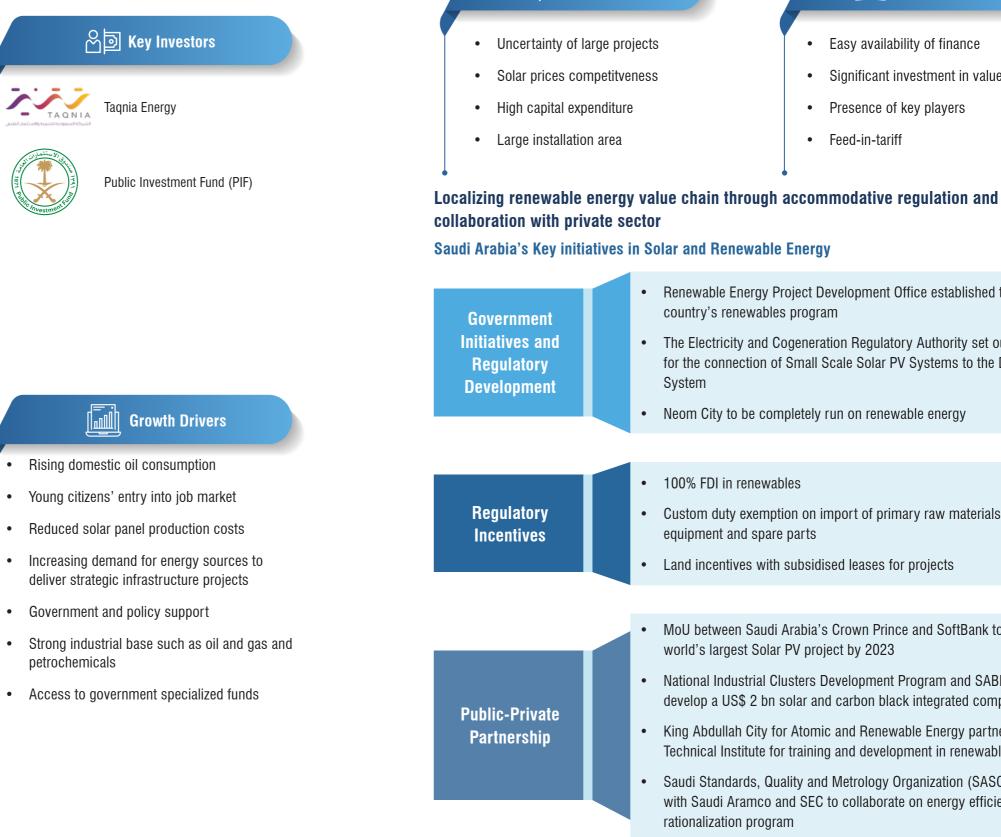
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Covernance وزارة الطاقة Ministry of Energy Ministry of Industry وزارة الصنــاعــــة والثروة المعــدنــيــة and Mineral Resources **Renewable Energy Project** Development Office (REPDO) King Abdullah City for Atomic and Renewable Energy كفاءة Saudi Energy Efficiency Centre المركز السعودي لكفاءة الطاقة Saudi Energy Efficiency Center Research King Abdullah City for Science and Technlogy مدينة الملك عبدالعزيز للعلوم والتقنية KACST King Abdullah University of ية الملك عبدالله م والتقنية Science and Technology King Saud University King Fahd University of Petroleum and Minerals



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- Challenges

Source: Deloitte, ICLG



Opportunities

- Easy availability of finance
- Significant investment in value chain
- Presence of key players
- Feed-in-tariff

Renewable Energy Project Development Office established to oversee the country's renewables program

• The Electricity and Cogeneration Regulatory Authority set out framework for the connection of Small Scale Solar PV Systems to the Distribution

Neom City to be completely run on renewable energy

100% FDI in renewables

System

• Custom duty exemption on import of primary raw materials, manufacturing equipment and spare parts

• Land incentives with subsidised leases for projects

MoU between Saudi Arabia's Crown Prince and SoftBank to establish world's largest Solar PV project by 2023

 National Industrial Clusters Development Program and SABIC partner to develop a US\$ 2 bn solar and carbon black integrated complex

 King Abdullah City for Atomic and Renewable Energy partners with Saudi Technical Institute for training and development in renewable energy

Saudi Standards, Quality and Metrology Organization (SASO) MoU with Saudi Aramco and SEC to collaborate on energy efficiency and rationalization program

Key players in Saudi Arabia are actively contributing to the sector's growth

Private sector players and their initiatives

| Company Name | | Notable Initiatives |
|---|---|---|
| Acwa power: | ACWA Power | • Set global benchmark with a renewable energy portfolio exceeding 1 GW comprising 10 projects across four countries |
| لي المتقدمة شركة الإلكترونيات المتقدمة Advanced Electronics Company | AEC-KACO | Introduced the country's first PV inverter line in September 2015 with production capacity of 2,000 units or 1 GW per year |
| AL-AFANDI | Al-Afandi Group | • Plans to build a solar panel factory covering 55,000 sq.m. that is set become the largest facility in the Middle East, with an initial production capacity of 120 MW per year |
| تتواوميات الميدرا، desert technologies | Desert Technologies | • Acquired a 75 MW crystalline silicon assembly line and a 20MW amorphous silicon manufacturing line in 2014 and installed them at its headquarters in Jeddah |
| مدينة الملك عبدالعزيز للعلوم، والتقنية KACST | King Abdulaziz City for Science and Technology (KACST) | Built the first PV module assembly line in the country in 2010. Its Current annual capacity has reached 100 MW. Localised 40% of PV module raw materials in Saudi Arabia |
| الشركة السعودية للكهرباء Saudi Electricity Company | Saudi Electricity Company | Invited expressions of interest for two 50 MW solar IPP projects to be located in Al-Jouf and Rafha north of the kingdom. It is collaborating with KACST and Taqnia Energy to build the 50 MW Layla PV plant in the city of Aflaj. |
| تشرکه ۲۸۵ وی با تشمیه و ۲۸ سنتم از انتفادی | Taqnia Energy | Founded in 2014 to develop and invest in bankable, technology focused energy business opportunities. Building a PV manufacturing facility in Taif using polycrystalline technology and plans to reach an annual production capacity of 500 MW. |





Solar Energy The Sustainable shift to a Shining Future

Key Highlights

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- Solencorp, initiated as project in King Saud University, aims to become the first commercial company for PHR technology in solar applications
- The company has conducted an intensive R&D for more than 10 years and expects proof of concept to be completed by 2024, followed by potential commercialization.
- Saudi Arabia's target to install around 3GW of solar CSP by 2030 and localization of the value chain presents a potential opportunity for Solencorp to grow.



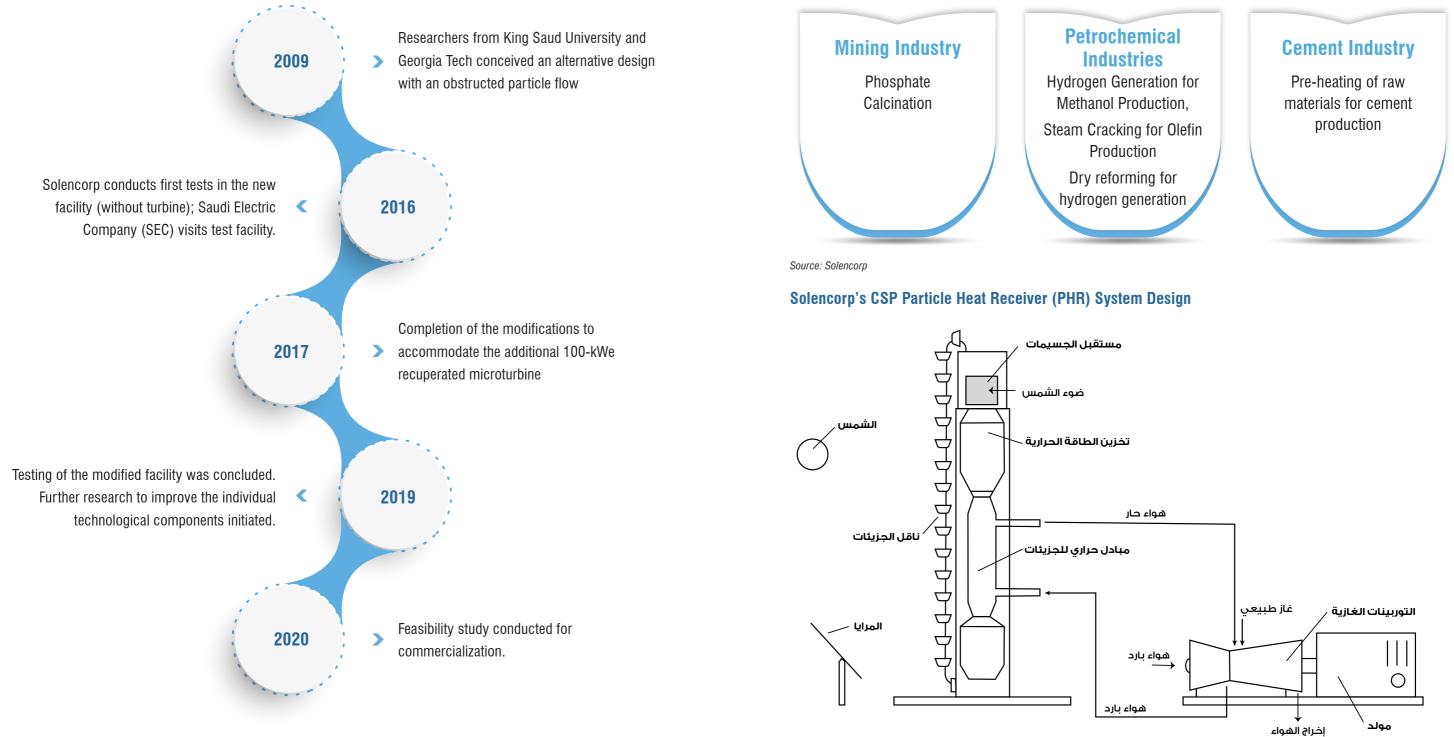
Overview of Solencorp

Solencorp is involved in harnessing solar energy through concentrated solar power technology (CSP) using solar power tower. Solencorp uses particle heat receiver (PHR), wherein solid particles are used as a heat transfer medium, instead of the molten salts or pressurized steam that are conventionally used in CSP. The Company operates as an advisor and brokerage of this technology.

Project Location: King Saud University Founded in - 2009

Solencorp's PHR timeline and Key Milestones





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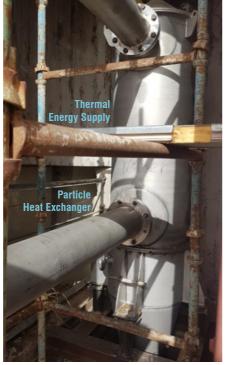
Source: Solencorp

Source: Solencorp



Solencorp's Current Technology and Testing Facility





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Source: Solencorp





Riyadh Valley Company





Riyadh Valley Company

Riyadh Valley Company established in 2010 by Royal Decree No.116 dated 13/4/1431 AH to be the investment arm of King Saud University in the fields of Knowledge Economy and the university strategic projects.

Investment Sectors:

Knowledge Investments

- G
 - Healthcare investment

₿,

Real Estate Investments



Innovation and R&D Projects



Educational Projects

Healthcare Projects



Vision

To be the regional leader in knowledge-based investment and technology.



Mission

Riyadh Valley Company is a strategic investor, focused on leveraging the local capabilities, investing locally and globally in growth - stage businesses to create financial and strategic returns that will support the future of economic development in the Kingdom.









Renewable energy& sustainable resources

Information & Communication technology

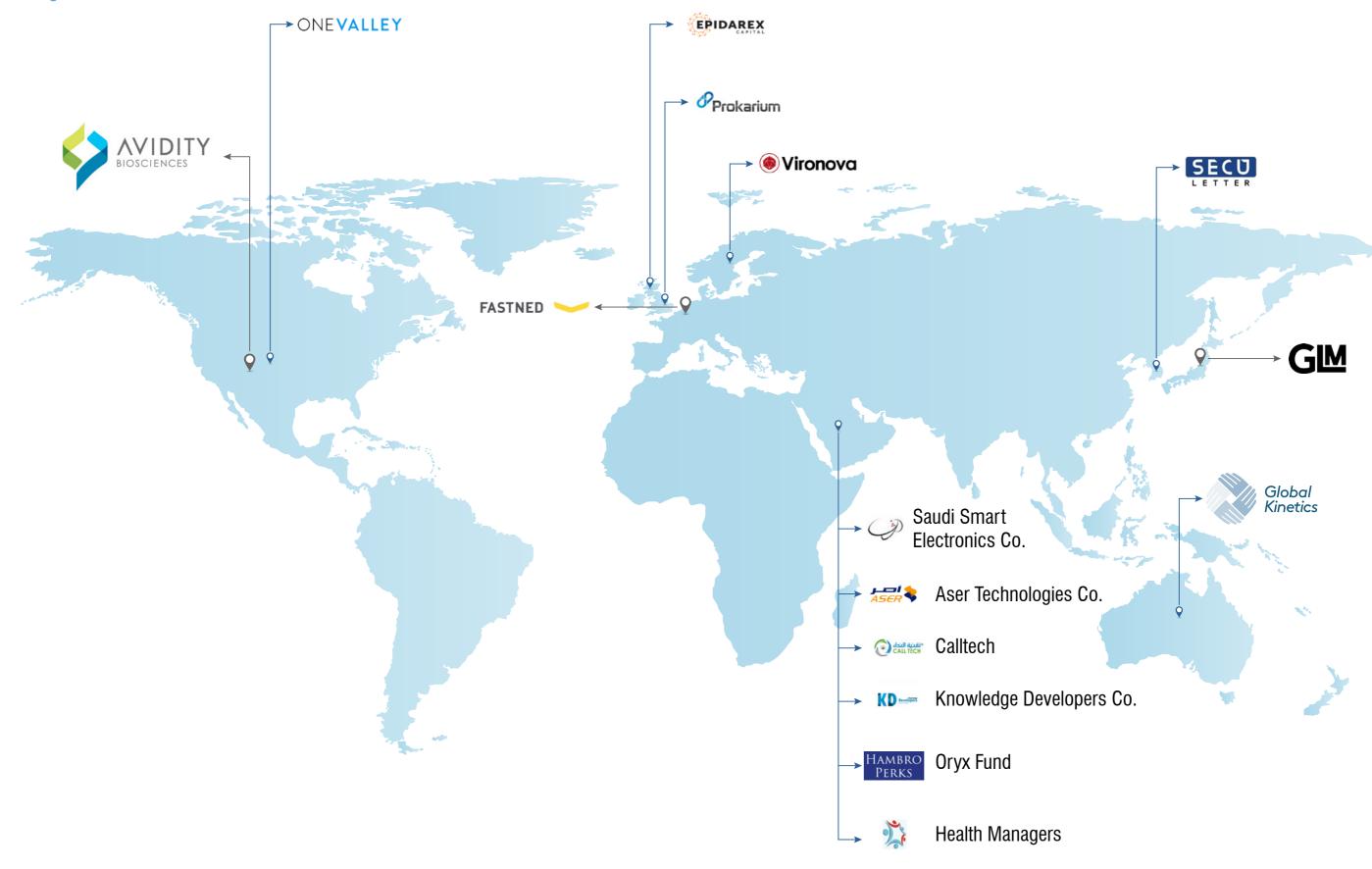


Commercial Projects

Residential Projects

Mixed-use Projects

Knowledge Investment Portfolio



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Real Estates Investment portfolio



SPC التربية SPC التربية

Sudair Pharma Company Project

Research center and company offices for Sudair Pharma Company



FOUR DIRECTIONS **Four Directions Company Project**

Commercial and office project contains office buildings and multi-use halls

(DRM)

عيادات ديرما Derma Clinic

Medical Clinics

Derma Clinic Company

Residential project for Derma

Project (Residential)





Retail Real Estate Company Project

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Social-Entertaining and sports project



company

RC

Company Project

Innovation Center project

for Elm information security

City Lights Real Estate Company Project

Entertainment-Commercial project contains screens on the building and architectural blocks, in addition to areas for live shows



Company Project

Restaurants, cafes, and walkway for visitors



SM/

NMR Real Estate Company Project

Mixed-use project includes a hotel, restaurants and cafes



Al-sorooh Al-Mubarakah

Mixed-use project contains office complex, Mall,

(DRM) عیادات دیرما Derma Clinic

Derma Clinic Company Project

Medical-Commercial project contains several medical clinics, medical products stores, and pharmacies



Arrowad For Higher Education Company Project

شركة الرواد للتعليم الجامعي Arrowad for Higher Education

Educational complex, Arrowad colleges University campus in Riyadh



Unified Real Estate Development Project

Cultural-Entertainment project that includes Luxury restaurants, Cafes, Cinemas and green spaces



INEI

SAHAT

Sahat Al-Ardh Company Project

A commercial project contains various shops





Commercial project contains various stores near the Common First Year building



Four Directions Company Project

FOUR DIRECTIONS الارتعاد

Residential & commercial project

Riyadh Valley Company







Dur Alkuttab Company Project

Educational project for Primary Schools





Omnia Real Estate Development Company Project

Commercial project contains various shops





University Boulevard

Commercial-Entertainment project gives visitors a different experience, and it includes Restaurants and cafes





Majd Real Estate Project Office-space project



Riyadh Valley Company

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in Riyadh Valley Company (RVC)